RESOLUTION NO. No. 5154-13

RESOLUTION AUTHORIZING SOLID WASTE AND RECYCLING RATE ADJUSTMENTS AND RESCINDING RESOLUTION 5038-11

WHEREAS, City of Tualatin has an exclusive franchise with Republic Services, as set forth in Ordinance No.1318-11;

WHEREAS, Republic Services has requested a 3.1% aggregate rate adjustment because of increased costs due to inflation, fuel and disposal costs, vehicle and container replacements and a decline in the commodity revenues; and

WHERAS, the City Council considered the 3.1% aggregate rate adjustment to the solid waste and recycling fees from Republic Services; and

WHEREAS the proposed rate adjustment will keep Tualatin rates comparable with the average cost of service to surrounding cities; and

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF TUALATIN, OREGON, that:

Section 1. Effective July 1, 2013, the services rates and changes set forth in Schedule A, which is attached and incorporated into this resolution, are established and authorized for collection of solid waste, refuse, and recycling material within the corporate limits of the City of Tualatin.

Section 2. This resolution is effective upon adoption.

INTRODUCED AND ADOPTED this 22 day of July, 2013.

CITY OF TUALATIN, OREGON

Mayor

APPROVED AS TO FORM

City Attorney

ATTEST:

City Recorde

SCHEDULE A

ALLIED WASTE SERVICES OF CLACKAMAS AND WASHINGTON COUNTY

CITY OF TUALATIN Effective Date: June 1, 2011 July 1, 2013

I. RECYCLING SERVICES: The rates below were established to include the cost for specific recycling services, as well as the collection and disposal of solid waste. They include:

A. SINGLE-FAMILY RESIDENTIAL:

- 1. Weekly curbside pick-up of co-mingled recycling on the same day as garbage service providing one 65-gallon roll-cart container and two 14-gallon totes.
- 2. Weekly curbside pick-up of yard debris providing a 90-gallon roll cart. Only yard debris at the curb in the 90-gallon roll cart will be collected.
- B. MULTI-FAMILY RESIDENTIAL: Weekly or weekly on-call pick-up of recyclables (newspaper, glass, tin, aluminum, and cardboard).
- C. CITY OFFICES: Office paper recycling of all items included in the Allied Waste Services Mixed Paper Program and corrugated cardboard.

II. MONTHLY RATE FOR RESIDENTIAL SERVICE OF ONE CART:

Cart Size	One Stop per Week
20-Gallon	\$ 20.05 \$20.65
35-Gallon	\$23.50 <mark>\$24.21</mark>
60-Gallon	\$31.00 <mark>\$31.93</mark>
Occasional extra	\$5.00-\$5.15
(35-gallon can or 1 bag)	
An additional cart will be charged at o	double the single cart rate.

NOTES ON RESIDENTIAL SERVICE: (1) In mobile home parks and apartment complexes where residents have individual cart service and individual billing, single-family cart rates will apply. Where park residents have individual service, but the owner of the park is responsible for payment of services, single-family cart rates will be reduced by \$1.00 per month. (2) All carts will be provided by the franchisee to regular, weekly customers with a cart service level only. No carts will be provided on an on-call basis. (3) Only 35-gallon carts can be used for the occasional extra cart for both regular and occasional customers. (4) An occasional extra 35-gallon cart for a regular customer is \$5.00 \$5.15. (5) The minimum charge for any stop for an occasional customer is \$9.45 \$9.75 Occasional customers (on-call) should have their carts serviced a minimum of once (1) every other month.

Schedule A, Page 2

(6) Recycling service will be provided to an occasional customer only on days that garbage is collected from that customer. A fee of \$10.00 \$10.50 may be charged for replacement of damaged or lost recycling bins or to customers that request more than two. Customers will be charged \$60.00\$62.00 for a lost or damaged garbage cart, and \$63.00<u>\$65.00</u> for a yard debris cart, and \$63.00<u>\$65.00</u> for a recycling cart. (7) State Accident Insurance Fund safety recommendations shall be followed. Cans provided by customers shall not exceed 35-gallons and 60-pounds when full. (8) Yard debris carts are intended for the collection of yard debris only. If the yard debris cart contains material other than yard debris, collection shall be charged at garbage rates, (\$6.00 \$6.15 per contaminated cart). (9) carts, and recycling bins shall be at curbside no more than 24 hours prior to collection and shall be removed within 24 hours after collection of solid waste and recyclables by the franchisee. (10) An extra charge may be made for service that incurs additional disposal costs such as tires, major appliances, etc., or for handling oversized, odorous, dangerous, or liquid articles. (11) Customers may request recycling only \$6.25\\$6.50 per month); yard debris collection only (\$6.25\\$6.50 per month); or both (\$12.00\sum 12.35 per month). 12. An extra charge of \sum 20.00\sum 20.75 for a driver to go back and pick up a customer that was reinstated or failed to put cart out on time after driver has left area.

III. MULTI-FAMILY AND COMMERCIAL SERVICE:

	Monthly Rates For Multi-Family and Commercial Single Cart Service - Loose
Cart Size	One Stop Per Week
35-Gallon	\$ 17.65 \$18.18
60-Gallon	\$24.00 24.72
90-Gallon	\$30.10 <mark>\$31.00</mark>
An occasiona	extra 35-gallon can or bag will be charged at \$5.00 \$5.15 each.
An additional	cart will be charged at double the single cart rate.

	Mont	1070	or Multi-Fam ner Service	ily and Comi –- Loose	mercial		
Container Size	Stops Per	Weeks					T1
AAL, C. LUCKER CO.	1	2	3	4	5	6	7
1 Cubic Yard	\$77.85 \$80.19	\$148.75 \$153.21	\$217.75 \$224.28	#N/A	#N/A	#N/A	#N/A
1.5 Cubic Yards	\$108.85 \$112.12	\$213.55 \$219.96	\$312.25 \$321,62	\$406.55 \$418.75	\$498.15 \$ 513.10	#N/A	#N/A
2 Cubic Yards	\$144.30 \$148.63	\$280.25 \$288.6	\$409.00 \$421.27	\$531.10 \$547.03	\$651.80 \$671.35	\$782.15 \$805.61	\$912.45 \$939.82
3 Cubic Yards	\$200.40 \$206.41	\$387.90 \$399.54	\$564.60 \$581.54	\$728.05 \$749.89	\$900.80 \$927.82	\$1,094.40 \$1,127.23	\$1,261.10 \$1,298.93
4 Cubic Yards	\$254.55 \$262.19	\$492.65 \$507.43	\$729.10 \$750.97	\$952.25 \$980.82	\$1,168.15 \$1,203.19	\$1,401.75 \$1,443.81	\$1,635.40 \$1,684.46
5 Cubic Yards	\$311.20	\$611.45	\$893.20	\$1,176.05	\$1,443.10	\$1,731.70	\$2,020.35

Schedule A, Page 3

	<u>\$320.54</u>	\$629.79	\$920.00	\$1,211.33	\$1,486.39	\$1,783.65	\$2,080.96
6 Cubic Yards	\$359.40 \$370.18	\$705.85 \$727.03	\$1,046.75 \$1,078.15	\$1,358.85 \$1,399.62	\$1,705.00 \$1,756.15	\$2,017.10 \$2,077.61	\$2,353.80 \$2,424.41
8 Cubic Yards	\$4 51.75	\$886.25	\$1,310.55	\$1,742.80	\$2,016.25	\$2,325.90	\$2,822.75
	<u>\$465.30</u>	<u>\$912.84</u>	<u>\$1,349.87</u>	\$1,795.08	\$2,076.74	\$2,395.68	\$2,907.43

A. COMPACTED CONTAINER SERVICE:

Compacted is defined as manually or mechanically compacted. When materials can be collected from a compacted container by the normal container truck, the charge will be three (3) times the loose container rate. The weight of material put into a container or drop box, whether compacted or un-compacted, shall not exceed the lifting capacity of the collector's equipment nor shall the weight put the collector over the weight limit for the loaded vehicle. Compactor containers shall be furnished by the customer and shall be compatible with the collector's equipment. Customer shall be required to maintain the container in a safe and operable condition in accordance with workers' compensation board regulations.

B. RECYCLING ONLY RATES:

Where a multi-family complex uses a compactor or train system for garbage collection, the following schedule will be used to charge for recycling services provided:

	tes for Multi-Family Sites actors or Train Systems
Number of Units	Monthly Charge
10-99	\$120.00 \$123.60 (minimum per month)
100-199	\$2.05_\$2.11 per unit
200-299	\$1.60 \$1.65 per unit
300-399	\$1.45 \$1.49 per unit
400+	\$1.40_\$1.44 per unit

Note: Customer will provide and maintain enclosure/shelter and Hauler will provide containers. Enclosure/shelter is defined as any City/Hauler-approved system to collect material. Material to be collected must be approved by the Hauler.

NOTES ON MULTI-FAMILY AND COMMERCIAL SERVICE: (1) Additional carts shall be at 100% of the first cart rate multiplied by the stops per week. (2) An occasional extra 35-gallon can for a regular customer shall be \$5.00_\$5.15 each occurrence. (3) An extra charge may be made for garbage which is not readily available on collection day or which needs additional janitorial service. (4) The charge for multiple units of any type shall be to the owner of the units. (5) Collection of tires, major appliances, etc., or for handling oversized, odorous, dangerous or liquid articles will be charged according to the charges referred to in Schedule A – Section 6. (6) When a stop uses the equivalent of seven or more 35-gallon carts, collector may require that the service be shifted to a container-type service. (7) Franchisee reserves the right to refuse carts to any customer

where the use is not compatible with the cart. (8) All carts will be provided by franchisee. (9) The weight of the 35-gallon cart and contents shall not exceed 60 pounds. The weight of the 60- or 90-gallon cart and contents shall not exceed 180 pounds. (10) Carts will be picked up at curbside only and must be there prior to 6:00 a.m. (11) Carts shall be at curbside no more than 24 hours prior to collection and shall be removed within 24 hours after collection of solid waste by the franchisee. (12) Where customers within an apartment complex have individual pick-up of garbage, but no yard debris collection from each unit, the multi-family rate shall be charged. (13) A multi-family classification is defined as a single structure containing more than four living units. Where a multi-family structure is receiving cart service and the owner of the structure is responsible for the payment of services, the cart rates shall be \$1.00 per month less than the normal multi-family cart rates. 14. An extra charge may apply for garbage that is not readily available on collection day, or in need of additional janitorial service.

IV. DROP BOX SERVICE:

Drop box rates shall be the following rates <u>plus 103% of disposal fees</u>. The disposal fee includes landfill or transfer center fee, disposal franchise fee and Metro user or service fees. The rates are as follows:

Box Size	Loose (Per Haul)	Compacted Material
10-20-yard	\$89.05 \$92.17	\$131.85_\$136.46 (minimum charge for 15
		yards or less)
21-29-yard	\$105.00 <u>\$108.68</u>	\$137.10 \$141.90
30-39-yard	\$120.90 <u>\$125.13</u>	\$176.50 \$182.68
40+-yard	\$134.70 <u>\$139.41</u>	\$204.05 \$212.23 (for 40 cubic yard box or
		larger)
Additional charg	e for delivery: \$33.0	0 <u>\$35.00</u> each

A. MISCELLANEOUS ADDITIONAL DROP BOX CHARGES:

- 1. Delivery fee of \$33.00 \$35.00 shall be charged for drop box delivery for the occasional customer or repeat customer requiring service at different locations.
- 1a. An additional haul fee of \$25.00 \$26.00 will be charged to customers with covered (lids) boxes that require the box to be round-tripped.
- 2. Special disposal/diversion needs: All customers will be charged the hourly charge rate in addition to the normal haul rate whenever collected materials require disposal at a site other than the franchisee's traditional disposal site.
- 3. After 48 hours, temporary users of 10-cubic yard and larger drop boxes collecting loose materials shall be charged a rental fee (noted below).

Schedule A, Page 5

Box Size	Loose (Per Day)	Per Month
10-yard	\$6.50 \$6.75	\$ 72.00 <u>\$75.00</u>
20-yard	\$6.50 \$6.75	\$72.00 <u>\$75.00</u>
30-yard	\$7.00 \$7.25	\$ 77.00 \$80.00
40-yard	\$7.50 \$7.75	\$83.00 <u>\$85.00</u>

4. Additional rental fees of (of \$5.00 \$6.00 per month) may be charged to customers who require custom made drop boxes or boxes with lids. Additional rental fees of \$15.00 \$16.00 per month will be charged for customers that have their box's hauled less than one time per month.

V. RECYCLING CHARGES FOR DROP BOX ONLY AND COMMERCIAL CUSTOMERS:

If a customer requests recycling services that are beyond the Washington County Recycling standards, the following charges will be made:

	ges for Drop Box Only and Commercial Customers
	Requesting recycling services only.
Size	Monthly Charge
60-Gallon	\$14.00_\$14,45 per cart (includes pick-up)
90-Gallon	\$17.00_\$17.50 per cart (includes pick-up)
Metal tote	\$22.00 \$22.65 monthly rent, plus hourly rate
OCC Container	\$22.00 \$22.65 per month for customers that have
	less than 4 cubic yards of flattened cardboard per
	month.

VI. MISCELLANEOUS SERVICE RATES AND PROVISIONS:

A. Hourly hauling rates (plus cost of disposal):

1 truck and 1 driver

\$ 90.00 \$95.00/hour

1 truck, 1 driver, and 1 helper

\$115.00 \$120.00/hour

- B. Each location of carts, containers, or drop boxes will be billed as a separate account.
- C. When customer's abuse or cause excessive wear or damage to a cart, container, or drop box, the cost of repair or replacement may be charged to the customer. Customers shall take appropriate actions to ensure that hazardous materials, chemicals, paint, corrosive materials, infectious waste, or hot ashes are not put

into a cart, container, or drop box.

- D. The weight of material put into a container or drop box, whether compacted or uncompacted, shall not exceed the lifting capacity of the collector's equipment nor shall the weight put the collector over the weight limit for the loaded vehicle. The collector shall furnish the customer with information concerning limitations on his equipment, upon request. If the total weight of a container exceeds (500) pounds per cubic yard for 40-yard container, 600 pounds per cubic foot for a 30-yard, or 900 pounds for a 20-yard container, an additional reasonable disposal fee may be charged. Customers shall not overfill a can, cart, or container so that the lid cannot be securely closed. If a can, cart, or container is overfilled, an additional reasonable fee may be charged. If the contents of a container, cart, or drop box are compacted (either mechanically or manually), the compactor rate shall be charged.
- E. Customers shall provide a space for all carts, containers, or drop boxes, whether used for garbage or recycling, that has adequate and safe access for collection personnel and equipment. The space provided must also comply with the City of Tualatin Development Code.
- F. If overtime or weekend collection is required to meet the request of a customer, the hauling portion of the rate shall be increased by 50%.
- G. The collection of tires shall be charged under the hourly charge rates, plus disposal.
- H. Garbage or yard debris carts which exceed two pounds per gallon, or where lids will not properly close, will be assessed an "occasional extra" charge of \$5.00 \$5.15.
- I. Yard debris carts contaminated with garbage will be charged \$6.00_\$6.15 extra per occurrence.
- J. Franchisee may require generators of putrescible solid waste to remove waste at least every seven days, or more frequently, if necessary, to prevent a health hazard, nuisance, or pollution.
- K. When a single customer uses multiple carts, which are the equivalent of one cubic yard or more of waste per week, the franchisee may require the customer to change to a container type service.
- L. If material collected requires disposal at a site other than the franchisee's normal disposal site, the customer will be charged under the hourly charge rate, in addition to the normal haul rate.
- M. Placement of hazardous waste material, including tires, liquid waste (paint) and appliances, in a unit collected by franchisee is prohibited.

Schedule A, Page 7

- N. All customers shall provide a space, regardless of type of unit that is adequate for the franchisee to safely collect the material. The space provided must comply with the City of Tualatin's Development Code.
- O. Customers requesting the temporary use of a three-cubic-yard container will be charged \$95.00 \$98.00 for delivery, removal and disposal. Containers on-site for a period in excess of 72 hours shall be charged rent at a rate of \$32.00 \$33.00 per week or \$74.00 \$76.50 for an extra haul fee. (Container can only be on site for a maximum of two (2) weeks)!
- P. Enclosures where driver has to open gates and roll out containers will be charged \$15.00 \$15.50 per enclosure per month.
- Q. Medical waste restrictions. Placement of any medical waste, including syringes, IV tubing with needles attached, glass tubes, and slides, in a unit collected by franchisee is strictly prohibited. Allied Waste Services will provide <u>at-cost</u> sharps containers for medical waste disposal, (current cost is \$15.00 \$15.50 per container). Disposal of these containers must be brought directly to their facility for exchange/disposal.
- R. Franchisee will perform special pick-ups of irregular materials charging current disposal rates plus labor. These pick-ups will be performed @ Allied Waste's discretion and schedule.

Bulky Waste fees for pick-up and disposal

,		Go Back Fee Return	
Minimum Charge	\$15 <u>\$20</u>	Trip Fee	\$20 <u>\$25</u>
Full-size Couch/Futon	\$25 <u>\$45</u>	Freezer	\$45 <u>\$46.50</u>
Love Seat Couch/Futon	\$20 <u>\$40</u>	Refrigerator	\$40 <u>\$41.25</u>
Hide-a-bed Couch	\$40 <u>\$42</u>	Washer	\$25 <u>\$25.75</u>
Office/Kitchen Chair	\$15 <u>\$15.50</u>	Dryer	\$25 <u>\$25.75</u>
Reclining Chair	\$20 <u>\$20.75</u>	Microwave	\$15 <u>\$15.50</u>
Rocking Chair	15 \$15.50	Stove	\$25 \$25.75
Mattress/Box Spring-Twin	\$15 <u>\$15.50</u>	Hot Water Heater/empty	\$25-40_\$28- 43 (size)
Mattress/Box Spring- Queen	\$30 <u>\$31</u>	Door	\$25 <u>\$25.75</u>
Mattress/Box Spring-King	\$35 <u>\$36</u>	Furnace	\$25 \$25.75
Waterbed Bag	\$15 \$15.50	Pallets	\$10 \$10.25
Dining Table	\$30 <u>\$31</u>	Entertainment Center	\$30 <u> 50</u> \$33-53 (size)
Coffee Table	\$15 <u>\$15.50</u>	BBQ charcoal	\$25 <u>\$25.75</u>

Schedule A, Page 8

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	Picnic Table	\$25 <mark>\$25.75</mark>	BBQ Propane	\$25 <u>\$25.75</u>
1	Umbrella & base	\$ 20 <u>\$20.75</u>	Lawn Mower	\$ 20 <u>\$20.75</u>
	Dresser	\$30 <u>\$31</u>	Tire without Rim	\$15 <u>\$15.50</u>
	Crib	\$15 <u>\$15.50</u>	Tire with Rim	\$20 <u>\$20.75</u>
	Mirror	\$15 <u>30</u> \$17-32 (size)	Satellite Dish	\$ 25 <u>\$25.75</u>
1	Sink	\$15 <u>\$15.50</u>	Window	\$15 <u>\$15.50</u>
	Cabinets	\$20 <u>\$20.75</u>	Toilet	\$20 <u>\$20.75</u>
	Bathtub	\$40 <u>\$41.25</u>	E - WASTE REMOVAL	CHARGE:
	Bicycle	\$10 <u>\$10.50</u>	PC, Monitor or Laptop	\$15 <u>\$15.50</u>
	Treadmill	\$25 <u>\$25.75</u>	TV Under 25"	\$15 <u>\$15.50</u>
	Hot Tub Cover	\$30-\$50 \$33.53 (size)	TV Over 25"	\$30 <u>\$31</u>
	Dishwasher	\$20 <u>\$20.75</u>	TV Console	\$40 <u>\$41.25</u>
	Rug	\$15 <u>\$15.50</u>	TV Projection	\$40 <u>\$41.25</u>
ı	Basketball Hoop	\$40 <u>\$41.25</u>	Copiers (e-waste)	\$40_\$41.25

VII. ANNUAL REPORT FILING SCHEDULE FOR FRANCHISEES:

On or before March 15, franchisees shall file an annual report with the City for the year ending the previous December 31.

May 10, 2013

REPUBLIC SERVICES

Sherilyn Lombos City Manager City of Tualatin 18880 SW Martinazzi Avenue Tualatin, OR 97062-7092

Dear Sherilyn:

RE: Price Increase

Republic Services, Inc. is requesting a 3.1% aggregate rate adjustment effective July 1, 2013. The proposed revenue increase is needed to continue providing the quality services specified per our franchise agreement with the City of Tualatin. The city last approved an aggregate rate adjustment of 5.9%, effective June 1, 2011.

The effect of the requested price increase for 59% of our residential customers, who use 35-gallon carts, would be \$0.71 per month.

It has been two years since our last price increase. During that time a number of factors have negatively impacted our rate of return. Our company has very little, if any, ability to control these increases in cost.

- ➤ Inflation has increased 4.75%.
- > Fuel costs have increased 32%.
- Disposal costs have increased 9.3%. This cost alone represents 45% of our operating expense.
- ➤ Retired 3 collection vehicles, replacing 2 of these vehicles at a total cost of \$450,000. The cost range for 1 collection vehicle is \$225,000 \$278,000 depending on the type of collection performed.
- ➤ Retired and replaced 1,800 collection carts, 100 commercial containers and 8 industrial drop boxes at a total cost of \$192,572.
- > Decline in recycling commodity revenues.

As a result, our company has taken the following steps to absorb the increase in operating costs without reducing our standard of services that the community expects.

- Redesigned collection routes to maximize operational efficiencies. This change enabled our company to remove the equivalent of one collection route. The elimination of one route reduces fuel consumption and wear-and-tear on city streets.
- Reduced labor costs through a combination of staff reductions and reasonable increases in payroll. Labor costs actually decreased by 1.75% during this period.
- Depreciation expense reduced as a result of 2 collection vehicles, 1,800 carts, 100 containers and 8 drop boxes becoming fully depreciated.



Our company has 21 full-time employees dedicated to serve our residential, commercial and industrial customers in the City of Tualatin. These employees consist of managers, collection vehicle drivers, mechanics, customer service representatives, and a recycling outreach and education coordinator. This employee count does not include our general and administrative employees, such as accounting, customer billing, purchasing, etc., who provide support services for this operation.

In addition, we have 14 collection vehicles assigned to serve our residential, commercial and industrial customers in the City of Tualatin. The replacement value of this fleet is \$3.1 million. We anticipate replacing two of these vehicles over the next 12-18 months since these vehicles have been fully depreciated under an established 7 year depreciation schedule. As stated above, the cost range for 1 collection vehicle is \$225,000 - \$278,000, depending on the type of collection performed.

Please recall that in December, 2012, we notified the city that United Disposal, Inc. and Keller Drop Box, Inc., DBA Allied Waste Services of Clackamas and Washington Counties, would be changing its DBA designation to Republic Services of Clackamas and Washington Counties. We request the DBA designation be changed in our franchise from Allied Waste Services of Clackamas and Washington Counties to Republic Services of Clackamas and Washington Counties.

It is our sincere pleasure to be a partner to the Tualatin community. We genuinely appreciate the relationship and the opportunity to be your environmental steward.

Respectfully,

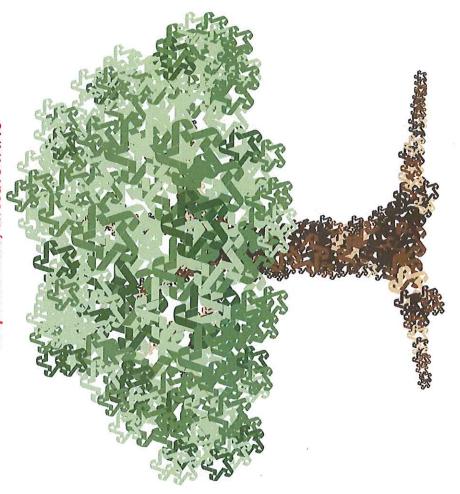
Derek Ruckman General Manager

cc: Steve Brum, Controller

Frank Lonergan, Operations Manager Ray Phelps, Regulatory Affairs Manager



Republic Services of Clackamas & Washington Counties City of Tualatin 2013 Rate Proposal Proposed rates, effective 7/1/13





Republic Services of Clackamas & Washington Counties City of Tualatin Proforma Statement of Income 2010 through 2012 actuals and projected 2013

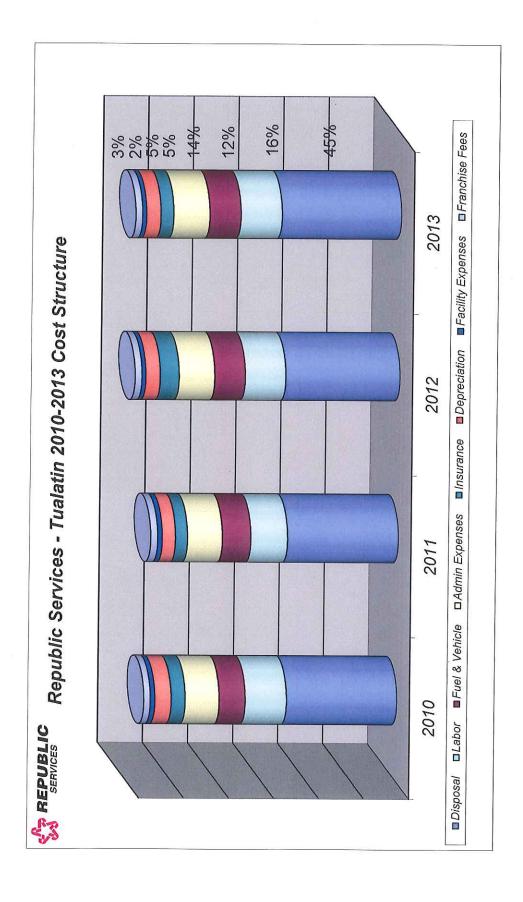
							2013 Projected		2013 Projected		12 month Annualized	
	2010	% of Revenue	2011	% of Revenue	2012	% of Revenue	No Rate Change	% of Revenue	With Rate Proposal	% of Revenue	with Proposed Rate Change	% of Revenue
Revenue	6,039,108		6,177,508		6,304,757		6,304,757		6,400,609	1.5%	6,496,460	3.0%
Cost of Operations	4,867,488	80.6%	4,731,327	76.6%	5,096,754	80.8%	5,104,844	81.0%	5,109,637	79.8%	5,114,430	78.7%
Gross Profit	1,171,620		1,446,181		1,208,003	19.2%	1,199,913	19.0%	1,290,972	20.2%	1,382,031	21.3%
Salaries, General and Administrative	753,568	12.5%	773,516	12.5%	789,983	12.5%	801,833	12.7%	801,833	12.5%	801,833	12.3%
Operating Income	418,052 6.	6.9%	672,665	10.9%	418,020	6.6%	398,080	6.3%	489.139	7.6%	580 198	%6.8
												2000



Republic Services of Clackamas & Washington Counties

City of Tualatin Proforma Schedule of Direct Expenses 2010 through 2012 actuals and projected 2013

								2013 Projected	
			%		%	2013 Projected	%	With Rate	%
	2010	2011	Change	2012	Change	No P.I.	Change	Proposal	Change
COST OF OPERATIONS)		6	mondo	Guange
Labor	918,241	815,089	-12.7%	902,031	10.7%	917.907	1 8%	717 907	1 8%
Repairs and Maintenance	326,364	256,823	-27.1%	307,914	19.9%	313,764	7 9%	313 764	40%
Vehicle Operating Costs	227,362	300,084	24.2%	310,371	3.4%	316,268	1.9%	316.268	70.7
Facility	97,413	102,653	5.1%	87,350	-14.9%	89,010	1.9%	89.010	1.9%
Insurance	311,189	267,028	-16.5%	419,794	57.2%	283,049	-32.6%	283.049	-32.6%
Disposal	2,458,554	2,469,000	0.4%	2,543,324	3.0%	2,657,774	4.5%	2.657.774	4 5%
Franchise Fees	143,130	152,687	6.3%	148,353	-2.8%	148,353	0.0%	153 146	%%
Other Operating Costs	21,630	75,674	71.4%	58,018	-23.3%	59,120	1.9%	59,120	%6.7
Depreciation	363, 605	292,290	-24.4%	319,599	9.3%	319,599	0.0%	319,599	%0.0
TOTAL COST OF OPERATIONS	4,867,488	4,731,327	-2.9%	5,096,754	7.7%	5,104,844	0.2%	5,109,637	0.3%
TOTAL SALARIES, GENERAL & ADMINISTRATIVE	753,568	773,516	2.6%	789,983	2.1%	801,833	1.5%	801,833	1.5%





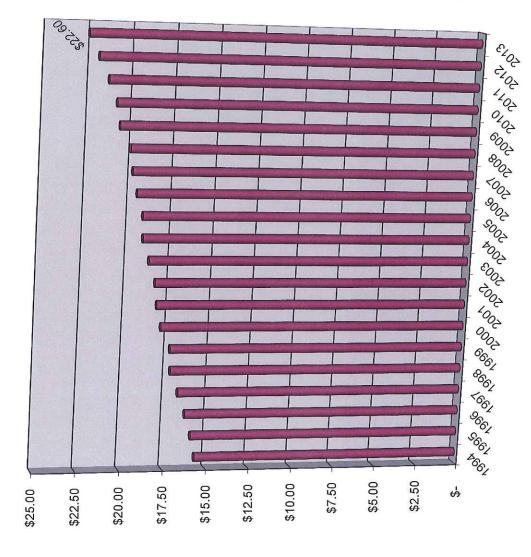
What does \$1 of garbage service pay for?

\$1 paid toward your monthly service \$ 1.00

Disposal		0.40
Labor		0.14
Repairs & Maintenance		0.05
Fuel		0.05
Insurance		0.07
Franchise Fees		0.02
Customer Service Costs		0.13
Truck & Container Replacement		0.05
Facility Expenses		0.01
Miscellaneous		0.01
Income Taxes		0.03
Net Profit	69	0.04

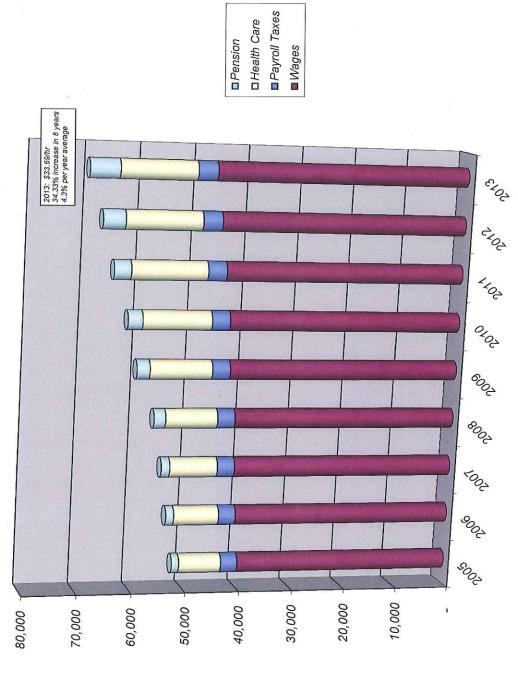


Driver Wage Per Hour (1994 - 2013)



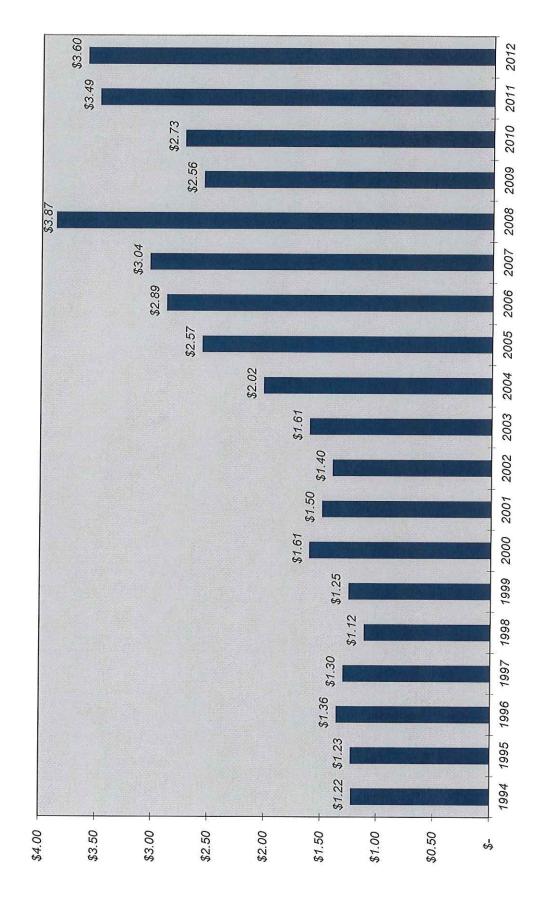


Labor Costs Per Year (2005 - 2013)



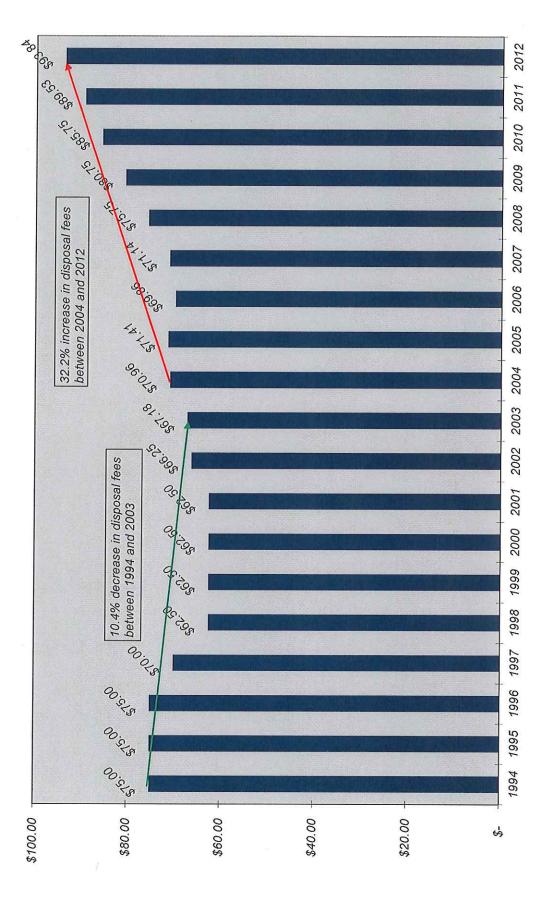


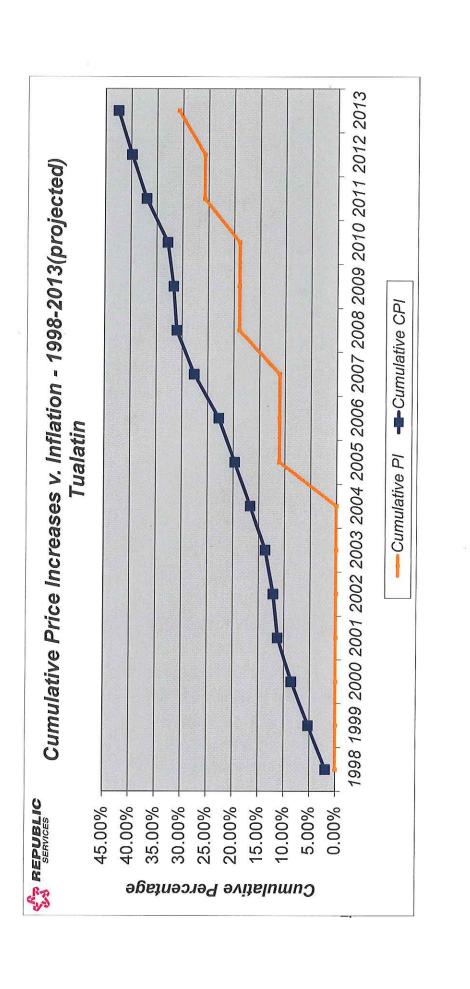
Average Diesel Fuel Price Per Gallon 1994 - 2012





Metro Region Disposal Fees Per Ton







Republic Services - City of Tualatin 2013 Rate Proposal

Proposed rates, effective 7/1/13

8	Quantity	C	Current	Pre	Proposed	% Сһапие	64	Change
Residential Cart Rates)	
20 gallon	512	69	20.05	69	20.65	3.0%	69	0.60
35 gallon	3,306	63	23.50	69	24.21	3.0%	69	0.71
65 gallon	1,753	69	31.00	69	31.93	3.0%	69	0.93
Commercial Rates								
35 gallon	184	69	17.65	69	18.18	3.0%	69	0.53
65 gallon	136	69	24.00	69.	24.72	3.0%	69	0.72
90 gallon	132	69	30.10	63	31.00	3.0%	69	0.90
1.5 yard	47	69.	108.85	63	112.12	3.0%	63	3.27
2 yard	118	69.	144.30	69	148.63	3.0%	63	4.33
3 yard	108	69.	200.40	69	206.41	3.0%	63	6.01
4 yard	94	63	254.55	69	262.19	3.0%	63	7.64
6 yard	72	69	359.40	69	370.18	3.0%	69	10.78
8 yard	53	63	451.75	69	465.30	3.0%	69	13.55
Industrial Rates							į	
10 yard	314	69	89.05	63	92.17	3.5%	69	3.12
20 yard	2,039	69	105.00	69	108.68	3.5%	69	3.68
30 yard	1,194	69	120.90	69	125.13	3.5%	69.	4.23
40 yard	1,119	63	134.70	69	139.41	3.5%	69	4.71



Republic Services - City of Tualatin 2013 Rate Proposal Proposed rates, effective 7/1/13

	Current	ınt	Proposed	pesc	Wilso	Wilsonville	Claci	kamas	Clackamas Oregon City		Tigard	Lake Oswego	1	Portland
Service Level														
Garbage	Weekly	dy	Weekly	ekly	We	Weekly	We	Weekly	Weekly	Wee	Weekly	Weekly	Ш	Bi-Weeklv
Recycling	65g Weekly	ekly	65g Weekly	'eekly	65g V	65g Weekly	65g l	65g Weekly	65g Weekly	65q Weekly	'eeklv	65a Weekly		65a Weekly
Yard Debris	65g Weekly	ekly	65g Weekly	'eekly	65g V	65g Weekly	65g l	65g Weekly	65g Weekly	65a Weekly	/eeklv	65a Weekly		950 Weekly
Franchise Fee	2%	i i	2%	. %	, ,	3%)	2%	5%	2%	(m) %	5%		3%
Residential Cart Rates														
20 gallon	69	20.05	69	20.65	69	21.00	69	24.90	\$ 20.63	69	17.80	30 81	φ.	30.00
35 gallon	69	23.50	69	24.21	69	23.60	69	28.65		69	20.60		9 69	33.00
65 gallon	69	31.00	69	31.93	69	31.10	69	37.80		69	31.75			42.00
Commercial Rates										•				42.00
35 gallon	69	17.65	69	18.18	69	15.55	69	24.70	\$ 25.83	69	20.60	\$ 21.32	0	
65 gallon	69	24.00	69	24.72	69	24.70	69	35.75	\$ 35.55	69	31.75	\$ 35.56	9	
90 gallon	69	30.10	69	31.00	69	31.10	69	35.35	\$ 38.55	69	38.35	\$ 37.64	4	
1.5 yard		108.85	69	112.12	69	116.35	69	120.49	\$ 153.03	69	119.62	\$ 144.49	6	
2 yard		144.30	69	148.63	69	152.20	69	151.99	\$ 203.55	69	143.17	\$ 180.56	9	
3 yard		200.40	69	206.41	69	221.20	69	204.97	\$ 279.12	69	190.13	\$ 238.59	0	
4 yard	8	254.55	69	262.19	69	288.15	69	260.13	\$ 365.04	69	237.10	\$ 299.69	6	
6 yard	ന് ടേ	359.40	69	370.18	69	424.40	69	358.69	\$ 536.80	69	330.85	\$ 405.37	7	
8 yard	\$	451.75	69	465.30	69	562.75	69	417.46	\$ 686.21	69	425.65	\$ 484 71	1	
Industrial Rates														
10 yard	69	89.05	69	92.17	69	98.50	69	113.00	\$ 133.10	69	109.00	\$ 102.54	4	
20 yard	5	105.00	69	108.68	69	98.50	69	113.00	\$ 151.20	69	109.00	\$ 102.54	4	
30 yard	53	120.90	69	125.13	69	139.00	69	130.00	\$ 188.80		109.00	\$ 124.89	6	
40 yard	69	134.70	69	139.41	69	160.25	69	147.00	\$ 228.80	69	109.00	\$ 144.31	1	



TUALATIN PROPOSED RATE INCREASE 7/1/2013 Residential

All Proposed Rate Changes Are Noted In Red

Residential (once per week service)

	Current	Proposed
20 gallon	\$20.05 per month	\$ 20.65
32 gallon	\$23.50 per month	\$ 24.21
60 gallon	\$31.00 Per month	\$ 31.93

Please Note:

There is a \$25 Service interrupt fee for invoices 60-days outstanding

A late fee of 1.5% will be applied to all past due amounts

<u>Limited Services</u>			Temp 3 Yards (City F	Rates)	
	Current	Proposed	Maximum of 4 days	Current	Proposed
On Call	\$9.45 Per Month	\$ 9.75	Delivery & Removal	\$ 95.00	\$ 98.00
Recycling Only	\$6.25 per month	\$ 6.50	Extra Dump	\$ 74.00	\$ 76.50
Yard Debris Only	\$6.25 per month	\$ 6.50	Extra Week	\$ 32.00 *	\$ 33.00
Both Recycling and Yard Debris	\$12.00 per Month	\$ 12.35		*period greater	

than 72 hours, but less than 2 weeks

Additional / Extra Services	Current	Proposed
Lost or Damaged Garbage Carts	\$ 60.00	\$ 62.00
Lost or Damaged Yard Debris Cart	\$ 63.00	\$ 65.00
Lost or Damaged Recycling Cart	\$ 63.00	\$ 65.00
Lost or Damaged Recycling Bins	\$ 10.00	\$ 10.50
Return Trip Fee Outside of		The second
Normally Scheduled Routes	\$ 20.00	\$ 20.75
All occasional Extras (box/bag/can)	\$ 5.00	\$ 5.15
Over-full Can Charge	\$ 5.00	\$ 5.15
Yard Debris contaminated with Garbage	\$ 6.00	\$ 6.15
Gate Opening / Roll out Container (monthly)	\$ 15.00	\$ 15.50
Special Container (Medical Waste)	\$15.00 per container	\$ 15.50



TUALATIN PROPOSED RATE INCREASE 7/1/2013 Commercial

All Proposed Rate Changes Are Noted In Red

Commercial Services

5 Yard

6 Yard

8 Yard

Stops Per Week

Size	1 (current)	Proposed	2 (current)	Proposed	3 (current)	Proposed	4 (current)	Proposed
1 Yard	\$77.85	\$80.19	\$148.75	\$153.21	\$217.75	\$224.28	N/A	N/A
1.5 Yard	\$108.85	\$112.12	\$213.55	\$219.96	\$312.25	\$321.62	\$406.55	\$418.75
2 Yard	\$144.30	\$148.63	\$280.25	\$288.66	\$409.00	\$421.27	\$531.10	\$547.03
3 Yard	\$200.40	\$206.41	\$387.90	\$399.54	\$564.60	\$581.54	\$728.05	\$749.89
4 Yard	\$254.55	\$262.19	\$492.65	\$507.43	\$729.10	\$750.97	\$952.25	\$980.82
5 Yard	\$311.20	\$320.54	\$611.45	\$629.79	\$893.20	\$920.00	\$1,176.05	\$1,211.33
6 Yard	\$359.40	\$370.18	\$705.85	\$727.03	\$1,046.75	\$1,078.15	\$1,358.85	\$1,399.62
8 Yard	\$451.75	\$465.30	\$886.25	\$912.84	\$1,310.55	\$1,349.87	\$1,742.80	\$1,795.08
Size	5 (current)	Proposed	6 (current)	Proposed	7 (current)	Proposed		
1 Yard	N/A	N/A	N/A	N/A	N/A	N/A		
1.3 Yard	N/A	N/A	N/A	N/A	N/A	N/A		
1.5 Yard	\$498.15	\$513.10	N/A	N/A	N/A	N/A		
2 Yard	\$651.80	\$671.35	\$782.15	\$805.61	\$912.45	\$939.82		
3 Yard	\$900.80	\$927.82	\$1,094.40	\$1,127.23	\$1,261.10	\$1,298.93		
4 Yard	\$1,168.15	\$1,203.19	\$1,401.75	\$1,443.81	\$1,635.40	\$1,684.46		

\$1,783.65

\$2,077.61

\$2,395.68

\$1,731.70

\$2,017.10

\$2,325.90

\$2,020.35

\$2,353.80

\$2,822.75

\$2,080.96

\$2,424.41

\$2,907.43

Container compactor rate is 2.2 times the regular Rate

\$1,443.10

\$1,705.00

\$2,016.25

Commercial extra container dumps(return trips) are charged at 33% of the monthly rate Extra material beyond the capacity of the container is charged at \$25 per yard

\$1,486.39

\$1,756.15

\$2,076.74

Commercial Rates / Multi-Family Rates	Current	Pr	oposed
32 gallon	\$17.65 per month	\$	18.18
60 gallon	\$24.00 per month	\$	24.72
90 gallon	\$30.10 per month	\$	31.00

Recycling Rates for M	lulti-Family Sites With Compactors or Train Systems	7	
Number of Units	Current Monthly Charge	Proposed Monthly	Charge
10-99	\$120.00 (minimum per month)	\$ 123.60	(minimum per month)
100-199	\$2.05 per unit	\$ 2.11	per unit
200-299	\$1.60 per unit	\$ 1.65	per unit
300-399	\$1.45 per unit	\$ 1.49	per unit
400+	\$1.40 per unit	\$ 1.44	per unit
provides containers. system to collect mate Additional carts shall	rovide and maintain enclosure/shelter. Republic Servi Enclosure/shelter is defined as a City/Haulter approvec erial. Material to be collected must be approved by Rep be at 100% of the first cart rate multiplied by the stops 5-gallon can for a regular customer shall be \$5.15 each	i public Services. per week.	

Additional Recycling Services - Drop Box and Commercial Customers

Size	Current Monthly Charge	Proposed Monthly Charge
60-Gallon	\$14.00 per cart (includes pick-up)	\$14.45 per cart (includes pick-up)
90-Gallon	\$17.00 per cart (includes pick-up)	\$17.50 per cart (includes pick-up)
Metal tote	\$22.00 monthly rent, plus hourly rate	\$22.65 monthly rent, plus hourly rate
	\$22.00 per month for customers that have less	\$22.65 per month for customers that have less
Cardboard Container	than 4 cubic yards of flattened cardboard per month.	than 4 cubic yards of flattened cardboard per month.

Miscellaneous Service Rates	and Conditions	
Hourly Hauling Rates		Proposed
1 Truck + 1 Driver	\$90/hour	\$ 95,00
1 Truck + 1 Driver + 1 Helper	\$115/hour	\$ 120.00



TUALATIN PROPOSED RATE INCREASE 7/1/2013 Industrial

All Proposed Rate Changes Are Noted In Red

Drop Box / Compactor Rates	Current Delivery	Proposed	Current Haul	Proposed
10-20 yard	\$33.00	\$35.00	\$89.05	\$92.17
21-29 yard	\$33.00	\$35.00	\$105.00	\$108.68
30 yard	\$33.00	\$35.00	\$120.90	\$125.13
40 yard	\$33.00	\$35.00	\$134.70	\$139.41
10-20 yard compactor (minimum charge for 15 yds or less)	N/A	55 m 2500 V 2500	\$131.85	\$136.46
21-29 yard compactor	N/A	1 1	\$137.10	\$141.90
30-39 yard compactor	N/A	1	\$176.50	\$182.68
40+ yard compactor	N/A]	\$205.05	\$212.23

Additional Drop Box Services	Current	Proposed
Fee for less than 1 haul per month	\$15.00	\$16.00
Round-tripped box (per haul)	\$25.00	\$26.00
Custom or lidded boxes (per haul)	\$5.00	\$6.00

Note: Drop box rates shall be the standard rates above plus 103% of disposal fees. The disposal fee includes landfill or transfer center fee, disposal franchise fee and Metro user or service fees.

Rental Fee after 48 Hours	Current	Proposed	Current	Proposed
Box Size	Loose (per day)	Loose (per day)	Per Month	Per Month
10-yard	\$6.50	\$6.75	\$72.00	\$75.00
20-yard	\$6.50	\$6.75	\$72.00	\$75.00
30-yard	\$7.00	\$7.25	\$77.00	\$80.00
40-yard	\$7.50	\$7.75	\$83.00	\$85.00

Rent charged will be the lesser of the daily or monthly rent total



TUALATIN PROPOSED RATE INCREASE 7/1/2013 Bulky Items

All Proposed Rate Changes Are Noted in Red

Current

Bulky Waste fees for pick-up and disposal \$ 20.00 \$ 45.00 Minimum Charge \$ 15.00 Return Trip Fee Full-size Couch/Futon \$ 25.00 Freezer Love Seat Couch/Futon \$ 20.00 Refrigerator \$ 40.00 Hide-a-bed Couch \$ 40.00 Washer \$ 25.00 Office/Kitchen Chair 15.00 Dryer \$ 25.00 Reclining Chari \$ 20.00 Microwave \$ 15.00 Rocking Chair \$ 15.00 Stove \$ 25.00 Hot Water Heater \$ 15.00 (empty) \$ 30.00 Door Mattress/Box Spring-Twin \$25-40 Mattress/Box Spring-Queen \$ 25.00 Mattress/Box Spring-King 35.00 Furnace \$ 25.00 Waterbed Bag 15.00 Pallets \$ 10.00 Dining Table 30.00 Entertainment Center \$30-50 Coffee Table \$ 15.00 BBQ charcoal \$ 25.00 Picnic Table \$ 25.00 BBQ Propane \$ 25.00 Umbrella & Base \$ 20.00 Lawn Mower \$ 30.00 Tire without Rim \$ 20.00 Dresser Crib \$ 15.00 \$ 15.00 Tire with Rim \$ 20.00 Mirror \$15-30 Satellite Dish \$ 25.00 Sink 15.00 Window \$ 15.00 Cabinets \$ 20.00 Toilet \$ 20.00 \$ 40.00 E-waste Removal Charge Bathtub \$ 10.00 PC, Monitor or Laptop \$ 15.00 \$ 25.00 TV Under 25" \$ 15.00 \$30-50 TV Over 25" \$ 30.00 Bicycle Treadmill Hot Tub Cover \$ 20.00 TV Console \$ 15.00 TV Projection Dishwasher \$ 40.00 Rug \$ 40.00 Basketball Hoop \$ 40.00 Copiers (e-waste) \$ 40.00

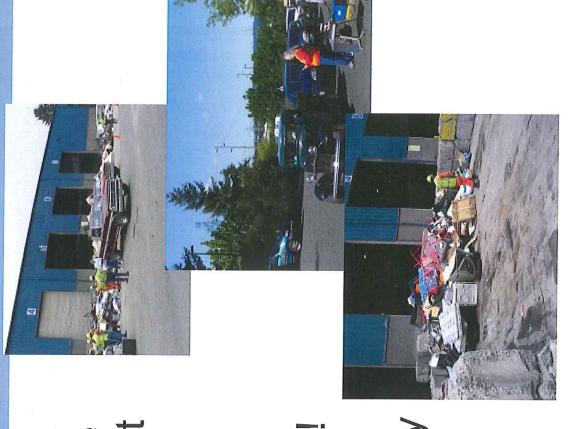
Proposed

		Prop			
			pick-up and disposal		
Minimum Charge	\$		Return Trip Fee	\$	25.00
Full-size Couch/Futon	\$	25.75	Freezer	\$	46.50
Love Seat Couch/Futon	\$	20.50	Refrigerator	\$	41.25
Hide-a-bed Couch	\$	42.00	Washer	\$	25.75
Office/Kitchen Chair	\$	15.50	Dryer	\$	25.75
Reclining Chair	\$	20.75	Microwave	\$	15.50
Rocking Chair	\$	15.50	Stove	\$	25.75
		20 EG	Hot Water Heater		
Mattress/Box Spring-Twin	\$		(empty)		-\$43
Mattress/Box Spring-Queen	\$	31.00	Door	\$	25.75
Mattress/Box Spring-King	\$		Furnace	\$	25.75
Waterbed Bag	\$		Pallets	\$	10.25
Dining Table	\$		Entertainment Center		-\$53
Coffee Table	\$		BBQ charcoal	\$	25.75
Picnic Table	\$	25.75	BBQ Propane	\$	25.75
Umbrella & Base	\$	20.75	Lawn Mower	\$	20.75
Dresser	\$	31.00	Tire without Rim	\$	15.50
Crib	\$	15.50	Tire with Rim	\$	20.75
Mirror	\$17	7-\$32	Satellite Dish	\$	25.75
Sink	\$	15.50	Window	\$	15.50
Cabinets	\$	20.75	Toilet	\$	20.75
Bathtub	\$	- C	E-waste Removal	Cha	ırge
Bicycle	\$	10.50	PC, Monitor or Laptop	\$	15.50
Treadmill	\$	25.75	TV Under 25"	\$	15.50
Hot Tub Cover	\$33	3-\$53	TV Over 25"	\$	31.00
Dishwasher	\$	20.75	TV Console	\$	41.25
Rug	\$	15.50	TV Projection	\$	41.25
Basketball Hoop	\$		Copiers (e-waste)	\$	41.25

SOLID WASTE & RECYCLING RATE INCREASE PROPOSAL

Partnering Between City of Tualatin and Republic Services

- Republic provides
 residents two bulky waste
 events annually at no cost
 to the City.
- During these events,
 residents have disposed
 of over 650 tons of debris!
- Services for City facilities;
 Juanita Pohl Center, Lafky
 House, Community Park,
 Community Services





Republic Services Rate Proposal

- Last rate adjustment was in 2011.
- Adjustment needed due to:
- Inflation has increased 4.75%
- Fuel costs have increased 32%
- Disposal costs increased 9.3%
- Vehicle and equipment replacement needed.
- Decline in recycling commodities.



Republic Services Rate Proposal

tes	\$ Change	0.60	0.71	0.93	0.53	0.72	0.90	4.33	6.01	10.78	3.12	3.12	4.23	4.71
Residential Cart Rates	Proposed	20.65	24.21	31.93	18.18	24.72	31.00	148.63	206.41	370.18	92.17	92.17	125.13	139.41
Resid	Current	20.05	23.50	31.00	17.65	24.00	30.10	144.30	200.40	359.40	89.05	89.05	120.90	134.70
		20 gallon	35 gallon	65 gallon	35 gallon	65 gallon	90 gallon	2 yard	3 yard	6 yard	10 yard	20 yard	30 yard	40 yard
	Residential	car kates			Commercial	Raies					Industrial	Kales		



Republic Rate Comparison

aggregate rate adjustment, effective July 1, 2013. Republic Services has presented a 3.1%

Residential Cart Rate Comparison

Service Level	Tualatin Current	Tualatin Proposed	Wilsonville	Clackamas	Oregon City	Tigard	Lake Oswego	Portland
20 Gal	20.05	20.65	21.00	24.90	20.63	17.80	18.08	30.00
35 Gal	23.50	24.21	23.60	28.65	25.83	20.60	23.92	33.90
65 Gal	31.00	31.93	31.10	37.80	35.55	31.75	38.16	42.00



REPUBLIC Where does your dollar go?

\$1 paid toward your monthly service	\$1
Disposal	0.40
Labor	0.14
Repairs & Maintenance	0.02
Fuel	0.05
Insurance	0.07
Franchise Fees	0.02
Customer Service Costs	0.13
Truck and Container Replacement	0.05
Facility Expenses	0.01
Income Taxes	0.03
Net Profit	0.04